

## Capabilities Statement

Jabi Consulting, based in Washington D.C., specializes in helping private and government contractors compete, expand, and succeed in emerging markets. We provide strategic advisory, market intelligence, and partnership facilitation to drive growth and impact in the defense, infrastructure, public and private sectors. We collaborate with USG contractors across various industries, with a strong focus on public administration and business consulting.

## Core Competencies

- Capture & Proposal Development
- Market Research & Analysis
- Public Sector Advisory
- Technology & Digital Transformation
- Management Consulting & Training
- Project Management & Implementation

We bring strategic insights, technical expertise, and hands-on experience to drive impactful and sustainable solutions in complex operating environments across the Middle East.

## Differentiators

**Proven USG Performance:** Delivered on-time, on-budget results across 12+ USAID and USG-funded projects in complex MENA settings

**Regional Execution Strength:** Operated in MENA countries with 90% local partner satisfaction

**Rapid Field Deployment:** Capable of mobilizing teams within 7-10 days across MENA region

**Cost-Competitive Solutions:** Our pricing averages 10-15% below industry benchmarks

**High Capture Win Rate:** Supported 12+ primes with a 65% proposal success rate

**Responsive & Agile:** Same-day turnaround on urgent client requests and 24/7 availability for priority support

## Company Snapshot

Registered in 2022 in Virginia  
CAGE: 9NJF9  
UEI: GLVNQ7783YC8

PCS: R406, R410, R429, R431, R499, R607, R699, R707, R799, D399, D302, D303, D305, D306, D307, D308, D310, D318, D322, D324

## NAICS Codes

928120, 541611, 541612, 541512, 541519, 541618, 561110, 561311, 561312, 561320, 561499, 611430

## Licenses & Certifications:

SAM Registration: Active  
Commonwealth of Virginia Designations: Micro Business  
Business Size: Small and Minority-Owned



We grew our client portfolios  
by \$130 million in 2024.

## Contact

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## Key Clients



## Experience

- **2025, IDG** – Worked with IDG leadership to draft a concept note on a Palestinian economic governance plan for the Gaza Day After.
- **2024, Palladium** – Led the development of a global youth workforce strategy and a growth strategy in the Middle East. Spearheaded a corporate strategy positioning the firm for the Gaza Day After, including a monthly bulletin analyzing political and economic consequences and donor responses.
- **2024, IBI/URC** – Drafted an MEL growth strategy for the MENA region, including a \$43 million Trade, Investment and Blended Finance proposal.
- **2023, Panagora** – Led the capture and proposal development of a \$26 million USAID Monitoring, Evaluation and Learning (MEL) activity in the Middle East.
- **2022, USAID** – Contributed to USAID-funded regional research, leading two research questions to examine transitions in secondary education across 10 Middle Eastern countries.
- **2022, Creative Associates** – Led the design and proposal development for a \$25 million TVET program in the Middle East.
- **2022, The World Bank** – Designed a model to engage 173 municipalities in the Middle East, focusing on livelihoods for local communities in partnership with MS.
- **2022, UNOPS** – Played a pivotal role in launching a green economy initiative and establishing a Regional Green Community of Practice (GCoP). Facilitated stakeholder engagement, consultations, and strategic meetings to build consensus on a green finance framework.
- **2022, ILO** – Worked closely with the ILO team to design comprehensive TVET strategies for Lebanon, Yemen and Syria, with a focus on integrating technology.
- **2022, Chemonics** – Led the design of a \$87 million USAID economic growth proposal in the Middle East, which was successfully awarded to Chemonics.

